Noteworthy

Contact:

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# of years in business: current brand	10 years
Product	NetPracticeEHR
Version (2007 CCHIT minimum)	Version 6.0
Business Model	Client Server and Application Service Provider (ASP)
Average time of implementation	12 weeks

System Features (all electronic)

Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

PRICING

Software Server License	$2,500 per 5 providers (regular $5,000); 1x fee
ASP (based on 60 month contract)	1 MD: $604/mo/provider, 2 MDs: $454/mo/provider, 3+: $404/mo/provider
EHR Template Customization	Included with implementation, depending on request - $150/hr
Licensing (per MD, DO, NP, PA)	$4,950 per MD/DO (regular $9,900); $2,475 per NP/PA (regular $4,950)
Renewal required?	No - One time fee
Frequency?	N/A
# of staff included	4 non-provider staff licenses included w/ each provider license
Training	$150 per hour
Trainer	Travel & Expenses (at cost)
Implementation	Included in training
Practice Management Interface	Average $500 - $5,000, varies based upon standards of system to be interfaced
e-Prescribing Interface Setup	Included in license fee
e-Prescribing Ongoing	$66.25 per month, per provider
Lab Interface Setup	Average $500 - $5,000, varies based upon standards of system to be interfaced
Lab Ongoing	18% of setup fee
Radiology Interface Setup	Average $500 - $5,000, varies based upon standards of system to be interfaced
Radiology Ongoing	18% of setup fee
Support	Included in Maintenance Fee
Frequency?	N/A
Support provided via:	Phone / email / onsite
Maintenance	18% of license list price
Upgrades	Included in Maintenance Fee
Training for upgrades?	Yes
Hardware & Peripherals	Available - varies upon practice specification needs
Demographics Conversion	Average $4,000 - $6,000 - depends upon conversion requirements
Other 3rd party products	Network security, backup, database licenses per client requirements

List any and all other costs associated for your product:
No other assocaited costs reported by vendor.

List any other unique features for your product:
Benefits reported by NetPractice clients: 25% increase in revenue per encounter, 18% increase in charge capture, 6% increase in Level 4 coding (percentage of visits).
3-screen design allow quick and complete patient encounter documentation.
Intelligent Template Technology provides clinical decision support with commonly accepted practice guidelines, treatment protocols, and order sets at the point of care.
Fully integrated ePrescribing module that provides 2 way communication between retail and mail order pharmacies.
E&M calculator that formulates the appropriate codes for maximum reimbursement and mitigate audit risk.
Zero failure rate - NetPractice never been uninstalled by any client.